

Solutions for medium-sized businesses

it.manufacturing for engineering, machinery and construction

Together, we achieve higher productivity,
efficient processes and satisfied customers

itelligence

it.manufacturing for greater transparency

With efficient, continuous business processes for greater competitiveness.

»With it.manufacturing, a fully integrated comprehensive SAP ERP solution is available for engineering, machinery and construction. Based on customer requests regarding development, planning, project management, procurement, manufacturing, cost estimation and actual costing as well as customer service, the entire value added chain is mapped in an integrated ERP solution.«

itelligence AG, Bielefeld, Germany

With the development, manufacturing and maintenance of industrial goods, the engineering, machinery and construction industry for the mid-market is subject to a variety of challenges. Increased competition brings about considerable cost pressure. Order fluctuations and “growing” parts lists, which develop over the course of the lifecycle demand increased flexibility. Cost pressure often forces the outsourcing of production abroad. In order to remain competitive, you must be able to react by reducing operating costs and increasing transparency and efficiency in your business processes. From these requirements, the necessity for continuous, economic management of the logistics chain becomes particularly important.

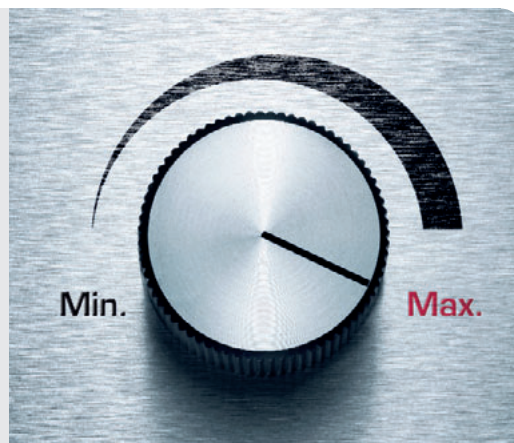
Manufacturers and suppliers can only meet these requirements with a high-performance, reliable and innovative software solution. The tried and tested SAP industry solution from itelligence,

it.manufacturing for engineering, machinery and construction, combines these aspects and extends them with functions from the product lifecycle – Product Lifecycle Management (PLM), Customer Relationship Management (CRM), Supply Chain Management (SCM) and Business Intelligence (BI). The system therefore forms the technological platform for continuous information processing within the entire value added chain.

Together, we can master your industry requirements. it.manufacturing supports you:

- with the efficient development of individually-tailored customer solutions as well as standardization
- in manufacturing high-quality solutions in spite of increasing cost pressures
- with an increase in quality and efficiency of your service processes
- with quality management of all logistical processes
- with the creation and administration of product data and associated documents over the entire product lifecycle
- with a transparent mapping of your logistical processes, both within your company and beyond
- with the automatic integration of logistics in accounting and bookkeeping
- in your international presence, e.g. with the mapping of complex foreign trade specifications

Everything is set for the future. Process-optimized workflow without interruptions.





Communication has become the most important commodity for manufacturing.

Satisfaction through optimized order processing, increased efficiency and higher productivity

With our highly-technical and economic expertise in the engineering, machinery and construction industry, which is reflected in the functionality of it.manufacturing, we are able to cover industry-specific requirements with minimal effort required for implementation, so that we can dedicate more time to solving customer-specific requirements.

Our solution provides comprehensive default settings and documentation in order to fulfill your requirements for an optimized and speedy implementation.

This includes:

- a complete, immediately deployable system
- preset parameters and tables
- a clear implementation methodology, extensive and comprehensible
- business scenarios with master data and movement data, directly executable processes in project activities
- detailed project and user documentation
- user roles for the key workplace descriptions
- data sheets and proposals for the transfer of data
- test guides for customer-specific function and integration tests
- forms (order confirmation, invoice, etc.) that can be adapted to customer-specific requirements

From administration of interested parties and activities on up to opportunity management, the activities in the pre-sales phase can be effectively controlled and monitored. In quotation processing, products are calculated or comprehensively described by means of a variant configuration.

»With it.manufacturing, you have a central and integrated platform for all relevant processes of your company.«

Very complex projects can be transparently planned and easily calculated with the project system as well. Engineering is effectively supported by integrated PLM functionality. In addition to extensive documentation administration, you are provided with classification functions, comprehensive product data and change management and standard integration of CAD systems. Costs are kept in line at all times by means of integrated controlling.

Growing parts lists or the procurement of long-term components are supported along with the organization of all documents and drawings. The efficient interaction of manufacturing and procurement guarantees a smooth flow of materials to the point of delivery. Integrated quality management ensures an optimized quality level in production with the lowest failure rates. Foreign trade requirements are automatically supported. Service processes, beginning with the recording of service requests by the Customer Integration Center, their placement into operation, on-site service, in-house repair orders and sales of replacement parts are integrally covered by Service Management. The accounting system and powerful information system ensure that data may be quickly accessed.

Our experience shows that every industry has its own specific IT requirements, owing to their different processes. This is why at itelligence, IT and industry specialists work in close collaboration to produce your solution.



itelligence SAP Business All-in-One industry solutions are preconfigured for the typical business processes of a specific industry, thus enabling costs and implementation times, in particular, to be radically reduced. Other benefits include almost unlimited scalability and a high level of flexibility, as well as increased productivity and cost control.

SAP-certified industry solutions:

- it.automotive
- it.chemicals
- it.hightronics
- it.metal
- it.trade
- it.cast
- it.consumer
- it.manufacturing
- it.service
- it.wood

SAP competence for medium-sized businesses

itelligence AG is a leading international IT full-service provider in the SAP environment, employing more than 1,400 highly qualified employees in 17 countries. Founded in 1989, the company offers a range of services that include SAP consulting, SAP licensing, outsourcing & services, and self-developed SAP industry solutions.

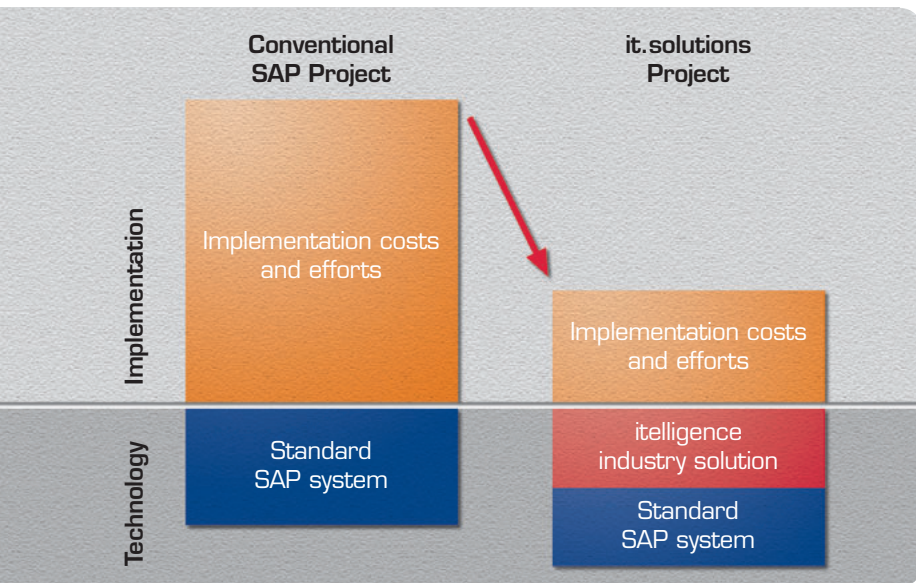
Medium-sized businesses in the spotlight

itelligence has developed and successfully implemented most of the SAP AG certified SAP Business All-in-One industry solutions worldwide. To enable us to provide consulting and solutions that create added value and are oriented toward the future, we have invested in professional industry knowledge. You'll only be able to implement technological developments to sustain your competitive advantage in the long term if we can speak your language.

Top-level IT outsourcing

As certified SAP outsourcing partners, SAP AG tests the itelligence data centers to check the security and quality of their organization and processes. itelligence runs its customers their services in data centers located in Germany, Malaysia, Poland, Switzerland and the US. All centers are ISO/IEC 20000-1-2005 certified.

You can find more information and an extensive list of references at www.itelligence.info



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